

Decision Methods and Models

Master's Degree in Computer Science

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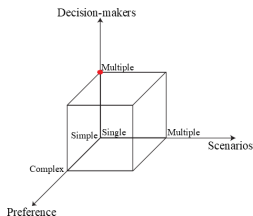
Web page: **<https://homes.di.unimi.it/cordone/courses/2024-mmd/2024-mmd.html>**

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Multiple decision-makers

We assume

- **multiple decision-makers:** $|D| > 1$
- **preference relations** Π_d that are **weak orders**, possibly with a known consistent value function $u^{(d)}(f)$
- a **certain environment:** $|\Omega| = 1 \Rightarrow f(x, \bar{\omega})$ reduces to $f(x)$



We consider only the two main cases

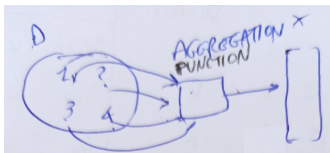
- **game theory:** the decision-makers make independent choices
- **group decisions:** the decision-makers make one coordinated choice

Game theory versus group decisions

In both cases each decision-maker $d \in D$ has a preference relation Π_d

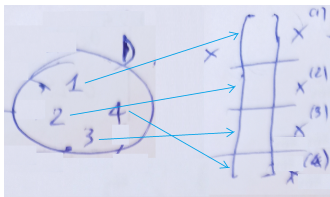
In **group decisions**

- all relations Π_d are aggregated into a group preference Π
- the overall impact f depends on x
- Π determines the choice of a solution $x \in X$ or a ranking on X



In **game theory**

- the overall impact f depends on all subvectors $x^{(d)}$ that form x
- Π_d determines only the choice of $x^{(d)} \in X^{(d)}$



Given

- $X = X^{(1)} \times \dots \times X^{(|D|)}$, that is $x = [x^{(1)} \dots x^{(|D|)}]$
- $f = [f^{(1)} \dots f^{(|D|)}]$ with $f^{(d)} \in \mathbb{R}$
- $\Pi^{(d)} = \{(f^{(d)}, f'^{(d)}) : f^{(d)} \geq f'^{(d)}\}$,
that is each $f^{(d)}$ is a benefit for decision-maker d

the decision problem can be reformulated as

$$\begin{aligned} \max f^{(d)}(x^{(1)}, \dots, x^{(|D|)}) \\ x^{(d)} \in X^{(d)} \end{aligned}$$

It looks like a set of $|D|$ optimisation problems,
but **each $f^{(d)}$ depends on all $x^{(d)}$!**

We shall see that **in general the concept of “optimal solution” is ill-posed**

Game theory has its own set of words for the usual basic concepts

- a **decision problem** is named a **game**
- a **decision-maker** is named a **player**
- an **impact** is named a **payoff** (it must be maximised)
- a **solution** x is named a **strategy profile** (*we shall see why*)
 - a (**pure**) **strategy** is the **subvector** $x^{(d)}$ associated with each player
 - $x^{(d)}$ consists of **sub-subvectors associated with ordered time instants** named **moves**

Classification

Games can be classified from different points of view

- with respect to the **relation between players**:
 - **noncooperative**: each player is independent (their choice is based only on the data)
 - **cooperative**: the players can agree to share payoffs
- with respect to the **information on the data**:
 - **complete**: all players know the whole of X and f
 - **incomplete**: each player d knows only $X^{(d)}$ and $f^{(d)}$
- with respect to the **information on the moves**:
 - **perfect**: all players knows all past moves
 - **imperfect**: player d knows his own past moves

The three classifications are independent

Consider noncooperative games with complete and perfect information

Game representations

All games can be represented in two ways

- ① in **extended form**, that is **as a tree**
- ② in **strategic form**, that is **as a matrix**

Usually, for each game one of them is clearly more natural than the other

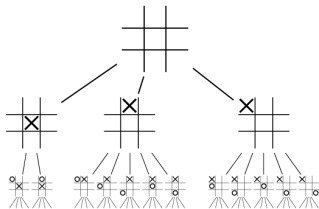
Extended form

The extended form adopts the **game tree**:

- the **nodes** correspond to **game states** (the root to the starting one)
- typically, a turn of the game corresponds to $|D|$ consecutive levels
- all nodes on a **level** are **associated with a player**
- the **levels** are **in chronological order**
- the **outgoing arcs** represent the **possible moves of the current player**
- the **leaves** are associated with the **payoffs** (possibly in different levels)

Example: Tic-tac-toe

A 3x3 board is filled with crosses and noughts, 3 symbols in a line win



Reduce the combinatorial explosion exploiting symmetries!

Extended form

The game tree is very similar to the decision tree, but

- deterministic games have no level for the scenarios
- each stage has $|D|$ levels, instead of two

The game can be solved by **backward induction**:

- start from the leaves, where all payoffs are known
- in each internal node, **consider the labels of the children nodes**
- **take the best choice for the current player** (based on the level) and copy the payoff

If the payoff of the games is simply a win, loss or tie:

- if **at least one children is a win**, then choose it and **win**
- if **no children wins and at least one is a tie**, then choose it and **tie**
- if **all children are a loss**, then choose any and get a **loss**

Example: the Marienbad game

In its general form

- the game considers r rows with m_r matches on row r
- there are two players who move alternatively
- a move takes away from any single row any number of matches
- the player who takes the last match loses

(the Nim game applies the opposite rule)

We will determine a strategy for the specific case $r = m_1 = m_2 = 2$

(a general strategy exists)

To reduce the combinatorial explosion, at each move we

- sort the rows by nondecreasing number of matches
 $((2, 1)$ becomes $(1, 2)$)
- merge all nodes with the same cardinalities and current player
 $((1, 2)$ for P_1 merges with $(2, 1)$ for P_1 , but not with $(1, 2)$ for P_2)
- put the end game nodes on a level on their own

This will turn the game tree into an acyclic directed graph

Example: the Marienbad game

The resulting analysis is

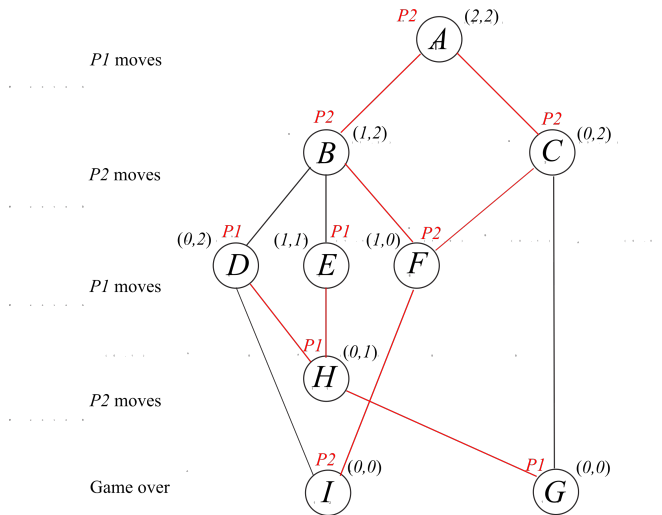
- 1 player P_1 moves from $A = (2, 2)$ to $B = (1, 2)$ or $C = (0, 2)$
(nodes $(2, 1)$ and $(2, 0)$ merge with B and C)
- 2 player P_2 moves from $B = (1, 2)$
to $D = (0, 2)$, $E = (1, 1)$ or $F = (0, 1)$, that is originally $(1, 0)$
(D does not merge with C because they have different players)
- 3 player P_2 moves from $C = (0, 2)$ to $F = (0, 1)$ or $G = (0, 0)$
(G is an end game node)
- 4 player P_1 moves from $D = (0, 2)$ to $H = (0, 1)$ or $I = (0, 0)$
(I is an end game node with a payoff different from G)
- 5 player P_1 moves from $E = (1, 1)$ to $H = (0, 1)$
- 6 player P_1 moves from $F = (0, 1)$ to $I = (0, 0)$
- 7 player P_2 moves from $H = (0, 1)$ to $G = (0, 0)$

There are only two end game nodes

- 1 G is a win for player P_1
- 2 I is a win for player P_2

Example: the Marienbad game

Backward induction is now straightforward



Example: the Marienbad game

The result is that

- H necessarily leads to G , and P_1 wins
- F necessarily leads to I , and P_2 wins
- E necessarily leads to H , and P_1 wins
- D can choose between H and I ;
since P_1 moves, the choice is on H , and P_1 wins
- C can choose between F and G ;
since P_2 moves, the choice is on F , and P_2 wins
- B can choose between D , E and F ;
since P_2 moves, the choice is on F , and P_2 wins
- A can choose between B and C , but both lead to a win for P_2

P_2 always wins, unless (playing irrationally) a way out is offered to P_1

Strategy

A **strategy** indicates the move a player should make in each possible state

Therefore, it corresponds to a **subset of arcs** of the game tree that is

- **consistent**, including at most one arc for every node of the player
- **complete**, including at least one arc for every node of the player

In the Marienbad example, the optimal strategies for player P_1 are

| Player P_1 | A | D | E | F |
|--------------|--------|--------|--------|--------|
| $x^{(1)}$ | (A, B) | (D, H) | (E, H) | (F, I) |
| $x'^{(1)}$ | (A, C) | (D, H) | (E, H) | (F, I) |

They are both losing, but allow to exploit possible mistakes of P_2

The optimal strategy for player P_2 is

| Player P_2 | B | C | H |
|--------------|--------|--------|--------|
| x | (B, F) | (C, F) | (H, G) |

Followed consistently, it guarantees to win

Example: rock, paper and scissors

A more troublesome example is given by the rock paper scissors game

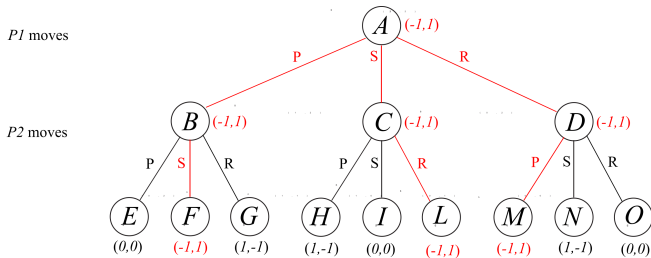
- there are two players who move simultaneously

The levels are not in strict chronological order

- they choose one option out of { rock, paper, scissors }
- if the players make identical choices the result is a tie
- if the players make different choices, one wins and the other loses:
 - rock breaks scissors
 - scissors cut paper
 - paper folds rock
- conventionally, the payoff is +1 for win, 0 for tie, -1 for loss

Let us build a game tree with an arbitrary play order

Example: rock, paper and scissors



The backward induction method gives a winning strategy for P_2

- if P_1 plays paper, choose scissors
- if P_1 plays scissors, choose rock
- if P_1 plays rock, choose paper

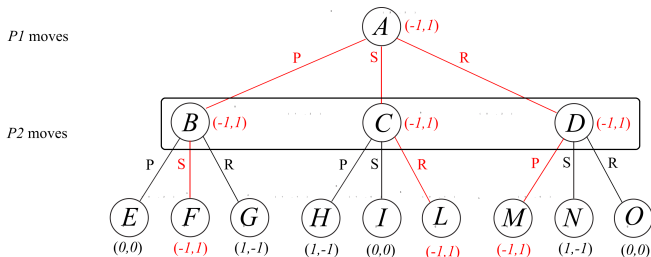
This is of course impossible, because it requires unavailable information

Example: rock, paper and scissors

The player does not know the exact position in the tree!

We then partition the nodes of the game tree into **information sets**,
i. e. **minimal subsets of nodes of a player where the player knows to be**,
though the exact node is unknown

This is a more precise description of the state



A strategy must be expressed in terms of information sets:

information set $\{B, C, D\}$ must have a single move

With this limitation, **an optimal solution can be impossible to find**

Strategic representation

All games can be represented with a **game matrix**:

- the **rows** correspond to the **strategies of the first player**
- the **columns** correspond to the **strategies of the second player**
- lines in higher dimensions correspond to the strategies of the following players
- the **matrix entries** are associated with the **payoffs**

This clearly corresponds to an evaluation matrix

Example: Rock paper scissors

| | R | P | S |
|---|--------|--------|--------|
| R | (0,0) | (-1,1) | (1,-1) |
| P | (1,-1) | (0,0) | (-1,1) |
| S | (-1,1) | (1,-1) | (0,0) |

Example: the Marienbad game

Player P_1 has 4 possible strategies (two choices in A and two in D)

- 1 $(A, B), (D, H), (E, H), (F, I)$
- 2 $(A, B), (D, I), (E, H), (F, I)$
- 3 $(A, C), (D, H), (E, H), (F, I)$
- 4 $(A, C), (D, I), (E, H), (F, I)$

We can further simplify the list by

- keeping the forced choices implicit (E, H) and (F, I) are irrelevant
- merging the strategies that differ for choices in unreachable nodes
 (A, C) makes D unreachable: (D, H) and (D, I) can be merged

This yields 3 strategies

- 1 $(A, B), (D, H)$
- 2 $(A, B), (D, I)$
- 3 (A, C)

Example: the Marienbad game

Player P_2 has 6 possible strategies (three choices in B and two in C)

- 1 $(B, D), (C, F), (H, G)$
- 2 $(B, D), (C, G), (H, G)$
- 3 $(B, E), (C, F), (H, G)$
- 4 $(B, E), (C, G), (H, G)$
- 5 $(B, F), (C, F), (H, G)$
- 6 $(B, F), (C, G), (H, G)$

that we simplify as

- 1 $(B, D), (C, F)$
- 2 $(B, D), (C, G)$
- 3 $(B, E), (C, F)$
- 4 $(B, E), (C, G)$
- 5 $(B, F), (C, F)$
- 6 $(B, F), (C, G)$

Now we can build the matrix

Example: the Marienbad game

| | $\{(B, D), (C, F)\}$ | $\{(B, D), (C, G)\}$ | $\{(B, E), (C, F)\}$ | $\{(B, E), (C, G)\}$ | $\{(B, F), (C, F)\}$ | $\{(B, F), (C, G)\}$ |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| $\{(A, B), (D, H)\}$ | (1,-1) | (1,-1) | (1,-1) | (1,-1) | (-1,1) | (-1,1) |
| $\{(A, B), (D, I)\}$ | (-1,1) | (-1,1) | (1,-1) | (1,-1) | (-1,1) | (-1,1) |
| $\{(A, C)\}$ | (-1,1) | (1,-1) | (-1,1) | (1,-1) | (-1,1) | (1,-1) |

The strategic form

- allows to **compare alternative strategies at a glance**
- potentially implies an **exponential number of rows and columns**

Player P_2 always wins with the optimal strategy $\{(B, E), (C, G)\}$

For a given player $d \in D$, **strategy $x^{(d)}$ dominates strategy $x'^{(d)}$** when

$$x^{(d)} \succeq x'^{(d)} \Leftrightarrow f(\dots, x^{(d)}, \dots) \geq f(\dots, x'^{(d)}, \dots)$$

for all $x^{(j)} \in X^{(j)}$ and all $j \in D \setminus d$

This is formally equivalent to

- Paretian preference, replacing the indicators I
- strong stochastic preference, replacing the scenarios ω

with the strategies of all other players

The effect is the same: **strictly dominated strategies can be removed** obtaining as a result

- **an optimal solution** (a rare case: e. g., Marienbad)
- **an irreducible core** (more frequent: e. g., rock, paper and scissors)

Example

| | 1 | 2 | 3 |
|---|-------|-------|-------|
| 1 | (4,5) | (5,0) | (5,2) |
| 2 | (2,6) | (9,1) | (3,2) |
| 3 | (3,2) | (2,8) | (6,0) |

With complete information, both players know the dominated strategies

When removing a dominated strategy reveals other hidden dominances
reduction cascades can occur

- 1 the column player removes column 3, that is dominated by 1
- 2 the row player removes row 3, that is now dominated by 1
(a hidden dominance if the column payoffs are unknown)
- 3 the column player removes column 2
- 4 the row player removes row 2

In the end, only a single strategy profile (row 1 and column 1) remains:
the corresponding strategies are optimal for the two players

Worst-case strategy

If a game requires simultaneous moves (backward induction is ruled out) and it does not reduce to a single nondominated strategy profile, can it be “solved”?

We can apply choice criteria, treating the other players as scenarios

The **worst-case strategy** assumes the worst payoff for each strategy

$$\max_{x^{(d)} \in X^{(d)}} \min_{x^{D \setminus \{d\}} \in X^{D \setminus \{d\}}} f(x)$$

Value of the game for player d is the **minimum guaranteed payoff**, that is the **cost the player is willing to pay to join the game**

In a two-player game

- $u^r = \max_{x^r \in X^r} \min_{x^c \in X^c} f^r(x^r, x^c)$
- $u^c = \max_{x^c \in X^c} \min_{x^r \in X^r} f^c(x^r, x^c)$

In general, the two values are totally unrelated

(functions $f^r(x)$ and $f^c(x)$ are fully independent)

Example

| | 1 | 2 | 3 | u^r |
|---|-------|-------|-------|-------|
| 1 | (4,4) | (5,1) | (6,3) | 4 |
| 2 | (2,1) | (8,4) | (3,2) | 2 |
| 3 | (5,9) | (9,6) | (2,8) | 2 |

| u^c | 1 | 1 | 2 |
|-------|---|---|---|
|-------|---|---|---|

Therefore

- the row player gains at least $u^r = 4$ with strategy 1
- the column player gains at least $u^c = 2$ with strategy 3

If both apply the worst-case criterium, the payoffs are (6, 3)

- the row player gains 6, that is actually $> u^r$
- the column player gains 3, that is actually $> u^c$
- better strategy profiles for both players exist (e. g., (9,6)), but require coordination and trust between the two players

Nash equilibrium

A concept recalling the idea of “solving” a game is the **Nash equilibrium**

This is a **strategy profile** $(x^{*(1)}, \dots, x^{*|D|}) \in X$ such that

$$f^{(d)}(x^{*(1)}, \dots, x^{*(d)}, \dots, x^{*|D|}) \geq f^{(d)}(x^{*(1)}, \dots, x^{(d)}, \dots, x^{*|D|})$$

for all $d \in D, x^{(d)} \in X^{(d)}$

It looks similar to dominance, but it

- concerns a strategy profile x^* , instead of two strategies $x^{(d)}$ and $x'^{(d)}$
- compares a strategy $x^{*(d)}$ to all other strategies $x^{(d)}$ of the player
- fixes a strategy for all other players, instead of considering all possible ones

For two players, the contrast is easier:

- dominance compares corresponding entries in two rows or columns
- a Nash equilibrium compares a single entry with all other entries in the same row and in the same column

The intuitive idea is that

- the game is repeated
- the last strategy profile is known to all players
- each player assumes that **the other players will not change strategy**

Is it profitable for the player to change strategy?

Finding the Nash equilibria

The **best response method**

- scans all players
- for each player d scans all strategies of the other players
- for each one, marks the best strategy of player d
- a strategy profile marked for all players is an equilibrium

In short, in two-player games we mark

- the best row payoff in each column
- the best column payoff in each row

Example: finding the Nash equilibria

| | 1 | 2 | 3 |
|---|----------------------|----------------|----------------|
| 1 | $(4, \bar{4})$ | $(5, 1)$ | $(\bar{6}, 3)$ |
| 2 | $(2, 1)$ | $(8, \bar{4})$ | $(3, 2)$ |
| 3 | $(\bar{5}, \bar{9})$ | $(\bar{9}, 6)$ | $(2, 8)$ |

- Considering the row player
 - the best response to column 1 is row 3: mark the entry $(3, 1)$
 - the best response to column 2 is row 3: mark the entry $(3, 2)$
 - the best response to column 3 is row 1: mark the entry $(1, 3)$
- Considering the column player
 - the best response to row 1 is column 1: mark the entry $(1, 1)$
 - the best response to row 2 is column 2: mark the entry $(2, 2)$
 - the best response to row 3 is column 1: mark the entry $(3, 1)$
- The entry $(3, 1)$ is marked for both players: it is a Nash equilibrium

Is this an “optimal” solution?

The row payoff could improve, but only if the column player cooperates, and the game is noncooperative

Example: finding the Nash equilibria

The rock paper scissor game has no Nash equilibrium

| | R | P | S |
|---|-----------------|-----------------|-----------------|
| R | $(0, 0)$ | $(-1, \bar{1})$ | $(\bar{1}, -1)$ |
| P | $(\bar{1}, -1)$ | $(0, 0)$ | $(-1, \bar{1})$ |
| S | $(-1, \bar{1})$ | $(\bar{1}, -1)$ | $(0, 0)$ |

Every player in every situation has an incentive to change choice

Example: finding the Nash equilibria

Finally, several Nash equilibria can coexist

| | 1 | 2 | 3 |
|---|------------------------|-----------------------|----------------|
| 1 | $(\bar{15}, \bar{11})$ | $(4, 1)$ | $(\bar{6}, 5)$ |
| 2 | $(10, \bar{4})$ | $(7, 2)$ | $(3, 1)$ |
| 3 | $(3, 6)$ | $(\bar{12}, \bar{8})$ | $(5, 7)$ |

If the last strategy profile was $(3, 2)$, moving to $(1, 1)$ would pay for both, but any single uncoordinated strategy change leads to worse payoffs