

# Decision Methods and Models

## Master's Degree in Computer Science

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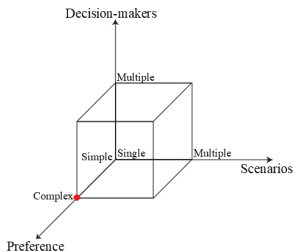


- Schedule: **Thursday 16.30 - 18.30 in Aula Magna (CS department)**  
**Friday 12.30 - 14.30 in classroom 301**
- Office hours: **on appointment**
- E-mail: **[roberto.cordone@unimi.it](mailto:roberto.cordone@unimi.it)**
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# Weak orders with inconsistent weights

We assume

- a **preference relation**  $\Pi$  that is a **weak order** with an additive utility
- a **certain environment**:  $|\Omega| = 1 \Rightarrow f(x, \bar{\omega})$  reduces to  $f(x)$
- a **single decision-maker**:  $|D| = 1 \Rightarrow \Pi_d$  reduces to  $\Pi$



However

- the pairwise comparison matrix  $\tilde{\Lambda}$  is incorrect
- the normalised utilities  $\tilde{u}(f_j)$  are incorrect

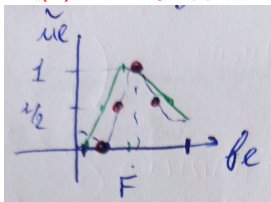
Therefore,  $u(f) = \sum_{I \in \mathcal{P}} w_I \tilde{u}_I(f_j)$  makes no sense

# Criticisms to the Multi-Attribute Utility Theory

The process to build  $u(f)$  is tedious, complex and error-prone

Saaty (1980) remarks that in practice

- 1 the normalised utilities  $\tilde{u}_l(x)$  are only approximated



- 2 the pairwise comparison coefficients  $\tilde{\lambda}_{lm}$  are only approximated:  $\tilde{\Lambda}$  is typically positive and reciprocal, but inconsistent matrices give nonunivocal weight vectors

$$\begin{bmatrix} 1 & 2 & 4 \\ 1/2 & 1 & 3 \\ 1/4 & 1/3 & 1 \end{bmatrix}$$

- 3 the approximations of  $w_l$  and  $\tilde{u}_l(x)$  combine in cascade

$$\tilde{u}(x) = \sum_{l \in P} (w_l \pm \delta w_l) (\tilde{u}_l(x) \pm \delta \tilde{u}_l(x))$$

# Correcting the pairwise comparison matrix

A possible approach is **force consistency** modifying  $\tilde{\Lambda}$  as little as possible

*This requires a definition of distance between matrices*

Given a metric  $d : \mathbb{R}^{p^2} \times \mathbb{R}^{p^2} \rightarrow \mathbb{R}$ , we can solve the problem

$$\begin{aligned} \min d(W, \tilde{\Lambda}) \\ W_{lm} &= \frac{w_l}{w_m} \\ w_l &> 0 \quad l \in P \\ \sum_{l \in P} w_l &= 1 \end{aligned}$$

to **determine an unknown matrix  $W$**  that is

- **positive, reciprocal and consistent**
- **as close as possible to the known matrix  $\tilde{\Lambda}$**

But how is the distance between two matrices defined?

Infinite different definitions are possible (e.g., the Lebesgue distances)

- Manhattan distance  $L_1$ :

$$d_1(W, \tilde{\Lambda}) = \sum_{l,m \in P} \left| \frac{w_l}{w_m} - \tilde{\lambda}_{lm} \right|$$

- Euclidean distance  $L_2$ :

$$d_2(W, \tilde{\Lambda}) = \sqrt{\sum_{l,m \in P} \left( \frac{w_l}{w_m} - \tilde{\lambda}_{lm} \right)^2}$$

- $L_\infty$  distance:

$$d_\infty(W, \tilde{\Lambda}) = \max_{l,m \in P} \left| \frac{w_l}{w_m} - \tilde{\lambda}_{lm} \right|$$

The optimal matrix  $W^\circ$  depends on the distance chosen, that is arbitrary

# Eigenvalues and consistency

Another way to achieve consistency exploits the following properties

Given a square matrix  $\tilde{\Lambda}$  of order  $p \times p$

- **eigenvalues** are the  $p$  solutions of equation  $|\lambda I - \tilde{\Lambda}|$
- **eigenvectors** associated to  $\lambda$  are the  $\infty$  nonzero solutions of  $\lambda x = \tilde{\Lambda}x$

If  $\tilde{\Lambda}$  is positive, reciprocal and consistent

- 1 the dominant (maximum absolute value) **eigenvalue** is  $\lambda_{\max} = p$
- 2 the other  $p - 1$  eigenvalues are equal to zero ( $\tilde{\Lambda}$  has rank 1)
- 3 the eigenvectors associated to  $\lambda_{\max}$  are proportional to the weight vector, and  **$w$  is the normalisation of any dominant eigenvector  $x_{\max}$**

# The eigenvalue method

Consequently, the **eigenvalue method** proposes to

- compute the **eigenvalues** and identify the dominant one,  $\lambda_{\max}$
- compute the associated **dominant eigenvector**  $x_{\max}$
- **normalise it** to obtain the weight vector  $w = \frac{x_{\max}}{\|x_{\max}\|}$
- build the corrected matrix as  $W = \left\{ \frac{w_j}{w_m} \right\}$

Problem: **the resulting matrix  $W$  can be far from  $\tilde{\Lambda}$**

*Other consistent matrices can be closer to  $\tilde{\Lambda}$ , even elementwise!*

# A counter-proposal

Can a forcedly consistent matrix be safely used? The debate is sharp

An alternative approach is to

- consciously **accept imprecise values for  $w_j$  and  $\tilde{u}_j(x)$**
- compute them **based on the stronger aspects of human psychology**
- aim at a **qualitative ranking**, instead of a quantitative one

For example, the **Analytic Hierarchy Process (AHP)** by Saaty (1980)

- replaces **absolute measures with relative ones**
- replaces **quantitative ratios with qualitative scales**
- builds a hierarchy of indicators in order to **compare only conceptually similar quantities**



Psychology suggests that humans are bad at absolute judgments, but they are better at relative ones

Idea: replace absolute estimates of utility with pairwise comparisons

Instead of building  $|X|$  absolute utility estimates  $\tilde{u}_I(x)$  for each  $x \in X$

- build  $|X|^2$  utility ratio estimates

$$\lambda'_{xy} \approx \frac{\tilde{u}_I(x)}{\tilde{u}_I(y)} \quad \text{for each } x, y \in X$$

- make them consistent with the methods discussed above (if necessary)
- derive pseudoutilities  $\tilde{u}_{I,x}$  from the consistent matrix

# Qualitative scales

Psychology: humans are unable to distinguish more than 5 levels

Idea: replace quantitative ratios with qualitative ones

Instead of guessing  $\frac{\tilde{u}_l(x)}{\tilde{u}_l(y)}$  for each  $x, y \in X$

choose a representative value in Saaty's scale

- 1 for equally good
- 3 for moderately better and 1/3 for moderately worse
- 5 for strongly better and 1/5 for strongly worse
- 7 for very strongly better and 1/7 for very strongly worse
- 9 for absolutely better and 1/9 for absolutely worse

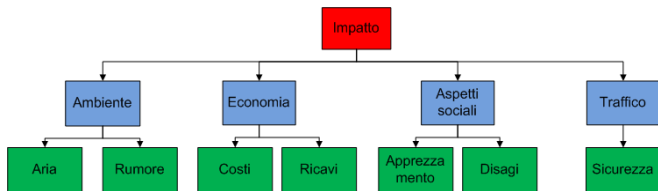
Do the same for the weight ratios  $\tilde{\lambda}_{lm} = \frac{w_l}{w_m}$  for each  $l, m \in P$

- choose representative qualitative values  $\lambda_{lm}$
- impose consistency
- derive pseudoweights  $w_l$  from the consistent matrix

# Indicator hierarchy

Psychology: humans are bad at comparing dishomogeneous things

Idea: build an indicator tree and compare only sibling indicators



Instead of comparing  $l$  and  $m$  for each  $l, m \in P$

- estimate weight ratio  $\lambda_{lm}$  only when  $l$  and  $m$  have the same father
- perform comparisons at all levels of the indicator tree, that is not only between indicators, but also between indicator groups

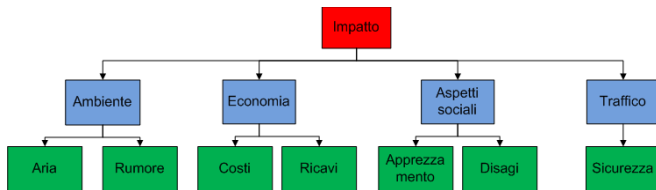
*Replace a single big pairwise comparison matrix with many small ones*

# Overall computation

Given the pseudoutilities  $\tilde{u}_{lx}$  and the pseudoweights  $w_l$

- combine pseudoweights and pseudoutilities with convex combinations
- combine the pseudoweights with products from root to leaf  
this corresponds to normalising each set of sibling nodes

$$u(x) = \sum_{l \in P} \prod_{l \in \gamma_l} w_l \tilde{u}_{lx}$$



Be aware that the resulting numbers are approximations

- handle with care
- perform **sensitivity analyses**

See example 56 on the lecture notes to discuss

- pairwise comparisons to derive pseudoutilities
- pairwise comparisons to derive pseudoweights
- the convex combination of pseudoutilities and pseudoweights

We assume consistency for the sake of simplicity (and for the small size)

Notice that

- pseudoutilities always sum to 1, normalised utilities generally do not
- pseudoutilities cannot be equal to 0 or 1, normalised utilities can
- normalised  $w_I$  and  $u_{I,x}$  imply a normalised  $u_x$

See example 57 on the lecture notes

- here we use absolute utilities provided by reliable experts  
*It is a hybrid approach*
- we can reduce the tree to a single level multiplying the weights root to leaf  
or make backward induction on each alternative

A practical decision process goes through loops of alternative identification

- new alternatives can be generated in different phases

This obviously modifies the feasible region  $X$ : new best solutions could appear

In the *AHP* adding or removing alternatives can change the ranking of the other alternatives

This is counterintuitive and does not occur in the classical *MAUT*

The reason is that

- the absolute utility  $\tilde{u}_l(x)$  depends only on  $x$
- the pseudoutilty  $u_{xl}$  depends on all  $x \in X$

# Example

See in example 57 on the lecture notes the introduction of  $a_4$ , that is

- intermediate for price
- indifferent to  $a_2$  and  $a_3$  for size
- good for zone
- indifferent to  $a_3$  for purchase conditions

Through the normalisation,  $a_4$  subtracts pseudoutilility

- strongly from  $a_3$  for zone and conditions, where  $a_3$  is good
- weakly from  $a_1$  for price and size, where  $a_1$  is bad

Therefore  $a_3 \prec a_2 \prec a_1$  reverses into  $a_1 \prec a_2 \prec a_3$



A result depending on  $X$  is undesirable, because

- $X$  is not always given a priori
- modifying  $X$  allows to manipulate the result

Unfortunately, all decision processes based on pairwise comparisons between alternatives suffer from rank reversal

- sport tournaments
- elections
- ...

*How to avoid rank reversal?*

# Avoiding rank reversal

Rank reversal can be avoided using absolute scales and a priori estimates:

- fix a (finite!) set of absolute levels for each indicator
- make pairwise comparisons on levels, instead of alternatives
- evaluate each alternative assigning it to a level for each indicator

In this way, the pseudoutilities refer to absolute levels, fixed once for all, and not depending on the alternatives

# Example

See example 58 on the lecture notes

# Advantages and disadvantages

The use of absolute classes also allows

- open decision processes, in which the alternatives arrive gradually
- very long decision processes, in which alternatives arriving at far away times cannot be compared significantly (e.g., hiring and recruiting)
- to end the process as soon as an alternative reaches a satisfactory threshold (this limits the cost of the decision process)

However, the trick also introduces further approximations

- rather different values can be flattened putting them into the same class
- very similar values can be strongly differentiated putting them into separate classes